



LeadSource1 ☰ ? B28 \$	Internet2000
Web Development Corp., Welcome to LeadSource1.	
Please select an option from the menu on the left.	
<div>Select</div> <div>Active Leads</div> <div>Feedback</div> <div>Reports</div> <div>Account</div> <div>Help</div> <div>Logout</div>	<div><u>Select:</u> Select new leads.</div> <div><u>Feedback:</u> Provide feedback on leads you have already selected.</div> <div><u>Reports:</u> View or print statistics about your sales leads, including active and closed leads.</div> <div><u>Account:</u> View and/or update your account information.</div> <div><u>Help:</u> More information about this system.</div> <div><u>Logout:</u> Logout of this working session.</div>
<div>RECEIVED SEP 23 2002 GROUP 3600</div>	

FIGURE 5



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LeadSource1
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Select
Active Leads
Feedback
Reports
Account
Help
Logout

Interne2600

Available Leads for Web Development Corp.

Quick Search: Search
Reset Search

You have 4 active leads. You may select up to 6 more leads.

Date v	Company v	City v	State v	Zip v	Vendor v	Product v	Select
09-Feb-2000	Custom Computer Services	Louisville	KY	40222	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	KTECH	Vandalia	OH	45377	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	Integrity Online	Hesperia	CA	92345	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	Westworld Communications	Chatsworth	CA	91311	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	Custom Home Automation	Wixom	MI	48393	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	Auction Live TV Inc.	St. Louis	MO	63033	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	Pc3	Brighton	CO	80601	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	DIGITAL2	H.P.	IL	60035-1076	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	Kritech	Oklahoma City	OK	73170	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	Berlos Inc.	Baltimore	MD	21219	IpSwitch	IMail Server	<input type="checkbox"/>

FIGURE 6



LeadSource1

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Leads Selected for Web Development Corp.

Here are the leads you have selected from our database. Click on a company name to display detailed information about that lead. Click on "view email" to see copies of the email sent to the lead and to you.

Company	Product	City	State	
KTECH	IMail Server	Vandalia	OH	view email
eagle computers	IMail Server	Kent	WA	view email

A customized email has been sent to each company indicating that you will be contacting them shortly to discuss their interest.

Select

Active Leads

Feedback

Reports

Account

Help

Logout

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GROUP 3600

FIGURE 7



LeadSource1 ☐ ? B28 \$		Internet2000	
Active Lead Detail			
Company:	KTECH	Company Website:	
Address1:	1244 CRESTWOOD HILLS DRIVE	Contact Name:	Khamla Ramont
City:	Vandalia	Contact Title:	
State:	OH	Phone Number:	+1 (781) 898-0053
Zip:	45377	e-mail:	enduser@internet2000.com
		Vendor:	Ipswitch
		Product:	Imail Server
		Lead Generated:	09-Feb-2000
		Lead Selected:	22-Feb-2000

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Select
Active Leads
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FIGURE 8



LeadSource1
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Interne600

Select
Active Leads
Feedback
Reports
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Sales Lead Feedback
Leads Currently Selected by Web Development Corp.

You have 6 active leads.

Selected	Generated	Company	Product	Status	Days Left
18-Feb-2000	09-Feb-2000	CNC Technologies	IMail Server	No Interest	11
18-Feb-2000	09-Feb-2000	PC SAMS LLC	IMail Server		11
18-Feb-2000	09-Feb-2000	ADG	IMail Server	Purchased	11
22-Feb-2000	09-Feb-2000	NA	IMail Server		14
22-Feb-2000	09-Feb-2000	KTECH	IMail Server	Project	14
22-Feb-2000	09-Feb-2000	eagle computers	IMail Server		14

Submit

Clear

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FIGURE 9